THE COMMUNITY OF BUSINESS™

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2017 EXCELLENCE IN ENTREPRENEURSHIP AWARD NOMINEES

Apriem Advisors, Irvine

Harmon Kong, Chief Wealth Manager/Founding Principal
Harmon Kong co-founded Apriem Advisors (previously
lwamoto Kong Wealth Management Group) with Mark
lwamoto, MBA, in 1998 with a vision of creating a family
environment where wealth managers work with clients to
pursue their own unique version of wealth, happiness and
purpose. Under Kong's leadership, the Irvine-based
independent, registered investment advisory firm has more
than \$500 million in assets under management and works with



more than 350 families across Southern California. The firm has seen a 20% year-over-year gain in assets under management, achieved without M&A activity. True to its Latin-based namesake, Apriem (meaning: to the highest degree), the firm strives to provide clients with the highest degree of service while handling all facets of their finances, helping them reach financial security and freedom. Apriem also specializes in the emerging class of female investors, offering Women of Wisdom (WOW) educational events for Orange County's high-net-worth population. Another important segment for Apriem's growth is the oil and gas sector, known as its Refinery Retiree Practice. Apriem is also part of the Charles Schwab Advisor Network (SAN).